

Monthly Confidential Report

(Published at the end of each month)

Summary

**MONTHLY**  
**ELECTROPHOTOGRAPHY**  
– Marketing Report on Multifaceted Analysis of MFPs, Optical Printers,  
Laser/LED Fax Machines, Toner, Resin, Photoconductors and Engines –  
**2026. 3**



Kyocera Document Solutions US “TASKalfa MZ9500ci” (A3/Color)



OKI Australia “MC554dnw” (A4/Color)



Canon India “imageFORCE 8105” (A3/Monochrome)



Market Research in Japan, China, the United States, and Europe  
**Data Supply Inc.**


# Sample Page

Sample Page  
Excerpt from "Newly Released"  
(Office – North America)

---

**N – Monochrome MFP (A3) – Kyocera Document Solutions US – 2**

Product Name	TASKalfa MZ10500i/MZ9500i/ MZ8500i/MZ7500i
Price	N/A
Release Date	March 10, 2026
Size	A3
Speed	MZ10500i: 105ppm (A4) MZ9500i: 95ppm (A4) MZ8500i: MZ7500i:
Function (*is optional.)	Copy <input type="radio"/>
Target Sales Volume (Wo 3,000 u	



Sample Page  
Excerpt from "Follow Up"

---

**F – Color Production Printer (A3+) – FUJIFILM BI – 3**

This is a follow-up on the sales performance of FUJIFILM Business Innovation's A3+ color production printers (65–120ppm). Both its own brand and OEM products performed well, with sales in 2025 increasing to approximately 134% year on year.

Major Model	Speed (ppm)	Sales area	Shipment volume (unit)		
			'23	'24	'25
ApeosPro C650	65/65ppm (Mono/Col)	Japan Overseas			
Revonia Press SC170,SC180, SC285,SC285S, Versant 170i,Press,180i,Press ApeosPro C750,CS10	70–85/70–85ppm (Mono/Col)	Japan Overseas			
Revonia Press EC1100,EC2100,EC2100S Versant 3100i,Press	100/100ppm (Mono/Col)	Japan Overseas			
Indesse Production Press Revonia Press PC1120,PC1	120/120ppm	Japan			

**[Positioning]**

New    TASKalfa equipped

Successor    consists

Other    maximum

Supplied as OEM    system w resolution

**[Sales Target]**

Target    They are

**[Product Lineup and**

Mod

TASKalfa MZ10500i	Competing Model	Canon "imageFORCE"
		Sharp "MX-M1056"

Mod

TASKalfa MZ9500i	Competing Model	Canon "imageFORCE"
		Konica Minolta "bizhub 950i"

**<Product Overview>**

The company's color have been unified under since 2023. The flag **PC2120 is equipped with capable of using speed silver, gold, green, and automation of media settings through the use of the production of print quality and labor-saving.**

**<Unit Sales>**

Unit sales of the company (2023–2025, annual growth rate of 13.3% overall annual growth rate entry-level models show this growth trend is expected.

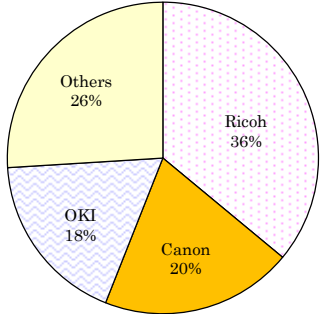
Sample Page  
Excerpt from "Featured Article –  
Shipment Trends and Best-Selling Model Rankings for Laser/LED Printers in Japan"

---

**2. Brand Share and Best-Selling Model Rankings by Product Range (2025)**

1) A3 Color Printers

(1) Brand Share



Ricoh held the largest brand share in the A3 color printer market, accounting for 36% of the total. Canon followed with 20%, and OKI with 18%. The top three companies together captured two-thirds of the total.

(2) Best-Selling Model Rankings

Rankings	Manufacturer	Model	Function	Sales volume (Unit/ Year 2025)	Year-by- year comparison
1	Ricoh		SFP		
2	OKI		SFP		
3	Ricoh		SFP		
4	Canon		SFP		
5	Canon		SFP		
6	Epson		SFP		
7	FUJIFILM BI		SFP		
8	FUJIFILM BI		SFP		
9	Ricoh		SFP		
10	NEC		SFP		
Others					
Grand total					

In the rankings of best-selling A3 color printers, Ricoh and OKI, which are advancing the integration of development and manufacturing as ETRIA, occupied all of the top three positions.

# Sample Page

Sample Page  
Excerpt from "Other News"

**O – Change of Company Name – Ninestar/Pantum – 1**

Ninestar (China) announced on March 17 that it will change its company name to Pantum Technology. The change will be finalized following approval at the shareholders' meeting scheduled for April 2.

**Nine**

- ◆ Background and Objective
- Ninestar sold Lexmark
- It is therefore considered
- Pantum maintained
- 4.658 billion yuan (app
- seen as an effort to c
- struggling compatible c
- Some view this as a r
- instead of Ninestar, wh

Sample Page  
Excerpt from "Other News"

**O – Digital Press – HP – 1**

At the digital press user event Dscope Edge Rockies, held from March 8, HP announced a new liquid toner-based A3 digital press, the HP Indigo 7K+ Digital Press, as well as its AI-driven automation strategy.



- ◆ HP Indigo 7K+ D
- A new model for
- proven 7X00 platfor
- Enhanced on-pre
- driven decision-mal
- EPM high-speed
- costs.
- Supports a wide
- and a seven-station

- ◆ AI Automation S
- Nonstop Digital I
- through a convers
- optimization.
- Intelligent Auton
- GoMake) to printin
- AI-based monitorin
- End-to-End Auto
- accelerating unman

Sample Page  
Excerpt from "Environmental News"

■ **Environmental News** ■

**E – MFP Remanufacturing Business – Canon – 1**

On March 10, Canon announced that it will promote the global expansion of its MFP remanufacturing business. In line with this, the company will begin production of remanufactured MFPs at Canon Virginia in April, thereby fully launching its MFP remanufacturing business in the United States.



Exterior view of Canon Virginia

◆ **Expansion of Canon's MFP Remanufacturing Business**

- The company operates a business that remanufactures used MFPs to a condition equivalent to new products, with production currently carried out in Japan (Ibaraki) and Germany. Canon will standardize the remanufacturing technologies and production processes it has established to date and expand its production bases by deploying them at Canon Virginia in the United States.
- MFPs are developed based on a platform-based approach, in which parts, units, and assembly processes are shared within the same class, enabling efficient remanufacturing.
- Based on operational data of collected units (years of use, replacement history, and print volume), the company determines whether parts can be reused and makes maximum use of reusable components.
- Through a standardized production method, Canon is able to provide remanufactured MFPs with a parts reuse rate of 90% or higher, equivalent quality and performance to new products, and lower prices.
- In the United States, Canon will establish a collection network and proceed with the full-scale development of its remanufactured MFP business.

---

**March 2026**


---

**■ Featured Article ■**

Featured Article – Shipment Trends and Best-Selling Model Rankings for Laser/LED Printers in Japan .....	1
1. Overview of the Japanese Market for Laser/LED Printers .....	2
2. Brand Share and Best-Selling Model Rankings by Product Range (2025) .....	3
(1) Brand Share   (2) Best-Selling Model Rankings	
(3) Overview of Top-Selling Models	
1) A3 Color Printers .....	3
2) A3 Monochrome Printers .....	7
3) A4 Color Printers .....	11
4) A4 Monochrome Printers .....	15

**■ Follow Up ■**

F – Color Production Printer (A3+) – Canon – 3 .....	19
(imagePRESS C165 and others)	
F – Color Production Printer (A3+) – FUJIFILM BI – 3 .....	20
(ApeosPro C650 and others)	
F – Color Production Printer (A3+) – Ricoh – 1 .....	21
(Pro C5300S and others)	
F – Color Production Printer (A3+) – Konica Minolta – 3 .....	22
(bizhub PRO C1060 and others)	

**■ Newly Released ■**
**【North America】**
**<Office>**

N – Color MFP (A3) – Kyocera Document Solutions US – 1 .....	23
(TASKalfa MZ9500ci/MZ8500ci/MZ7500ci)	
N – Monochrome MFP (A3) – Kyocera Document Solutions US – 2 .....	27
(TASKalfa MZ10500i/MZ9500i/MZ8500i/MZ7500i)	

**【Other Regions】**
**<Office>**

N – Color MFP (A4) – OKI Australia – 1 .....	31
(MC554dnw)	
N – Monochrome MFP (A3) – Canon India – 1 .....	34
(imageFORCE 8100 series)	

**■ Environmental News ■**

E – MFP Remanufacturing Business – Canon – 1 .....	36
(Canon fully launches MFP remanufacturing business in the United States)	

E – Decarbonization – Canon – 1	37
(Canon and Teijin establish CO <sub>2</sub> emissions calculation rules for the virgin resin materials field)	
-----	
<b>■ Production News ■</b>	
P – Photoconductors – Canon – 1	38
(Production volume and value trends of photoconductors: 2026 Photoconductor Market Forecast)	
P – Photoconductors – Kyocera Document Solutions – 1	39
(Production volume and value trends of photoconductors: 2026 Photoconductor Market Forecast)	
P – Photoconductors – Nikkeikin ACT – 1	40
(Production volume trends of aluminum substrates for photoconductors: 2026 Photoconductor Market Forecast)	
-----	
<b>■ Other News ■</b>	
O – Private Show – Xerox – 1	41
(Xerox hosts UK event showcasing next-generation production print technologies)	
O – Sales Structure Integration – Xerox/Lexmark – 1	42
(Xerox and Lexmark integrate their sales structures)	
O – Digital Press – HP – 1	43
(HP unveils new liquid toner-based digital press model at its own event)	
O – Strategic Partnership – FUJIFILM – 1	45
(FUJIFILM’s North American subsidiary enters into strategic partnership with ImpactWest)	
O – M&A – FUJIFILM Business Innovation – 1	46
(FUJIFILM BI acquires Turkey-based ETG Global)	
O – M&A – Sharp – 1	47
(Sharp acquires Synapse Innovation)	
O – Company Split – Brother Industries – 1	49
(Brother Industries to transfer BuddyBoard business to a newly established company)	
O – Mid-term Management Plan – Seiko Epson – 1	52
(Seiko Epson announces mid-term management plan)	
O – Collaboration – Seiko Epson/Manz Asia – 1	53
(Seiko Epson and Manz Asia begin strategic collaboration)	
O – Inkjet Printhead – Seiko Epson – 1	54
(Seiko Epson to launch T3200-U3-2 printhead)	
O – Change of Company Name – Ninestar/Pantum – 1	55
(Ninestar in China changes its company name to Pantum Technology)	
O – Business Partnership – Pantum/NDD – 1	56
(Pantum enters into a strategic partnership with Brazil-based NDD)	
O – Capital and Business Alliance – Ricoh Japan/SECURE – 1	58
(Ricoh Japan and SECURE enter into a capital and business alliance)	

## Table of Contents

O – Financial Results – HP – 1 .....	59
(HP announces first quarter results for fiscal 2026)	
O – Statistics – JBMIA – 1 .....	62
(JBMIA announces 2025 annual cumulative shipment results for copiers and MFPs)	
O – Industry-related News – Individual Manufacturers – 3 .....	63
FUJIFILM BI begins offering AI chat functionality for its cloud service FUJIFILM IWpro/	
FUJIFILM BI begins development of print support function using Microsoft Copilot/	
FUJIFILM’s Acuity Triton and AQUAFUZE ink technology demonstrate broad benefits in	
early beta testing/ FUJIFILM BI begins offering Revoria Cloud Production/ Konica	
Minolta signs share transfer agreement with Marubeni for subsidiary/ Konica Minolta	
begins trial of AI proofreading function for online manual creation and management service	
COCOMITE/ Konica Minolta establishes technology to optimize compounding and molding	
conditions of composite plastics using AI/ Konica Minolta China achieves 18 awards in	
FY2025/ Canon reports decision not to accept final appeal in antitrust-related lawsuit/	
Canon participates in NEDO project on next-generation semiconductor design technology/	
Canon announces Raman analyzer for plastic recycling in EMEA/ Canon strengthens	
production print business in the Americas/ Canon announces printer for traffic signage/	
Seiko Epson partners with DLL for financial solutions/ Seiko Epson launches co-creation	
project to upcycle organic cotton scraps into art/ Seiko Epson selected for CDP’s A List in	
water security/ Seiko Epson receives Minister of Economy, Trade and Industry Award at	
the 34th Global Environment Awards/ Epson America launches SC-V4000 A1+ flatbed	
printer for UV printing/ Ricoh and Rise Consulting Group reach basic agreement to	
establish joint venture to support AX/ ETRIA’s printer production site in Thailand receives	
RBA Platinum certification/ OKI Electric Industry to discontinue three monochrome and	
color LED printers/ Mimaki Engineering announces hybrid UV printer UJ330H-160/	
Taktiful launches Taktisphere community for digital embellishment printing/ Elephantech	
receives investment from Mitsubishi Electric and enters business partnership	